

AI is probabilistic.

Enterprises require deterministic outcomes.

**Kim converts AI requests into deterministic
operational execution.**

One of the Fastest Ways to Operationalize AI Agents Across the Enterprise

You want to operationalize AI across your organization



But making that happen is harder than it looks:

<p>1. Operationally Much work still happens through emails, spreadsheets, workarounds and data rekeying</p>	<p>2. Culturally Teams trust systems of record, not probabilistic AI outputs</p>
<p>3. Technically AI is probabilistic. Enterprise operations require deterministic outcomes.</p>	<p>4. Data reality Enterprise data and context models are fragmented across systems</p>
<p>5. Financially Introducing new tech / replacing core systems or rebuilding processes is risky, expensive and absorbs scarce resource</p>	

So, what do you do? Welcome to Kim: The execution layer that allows enterprises to operationalize AI safely, at pace, at low cost and without replacing existing systems

The core enterprise problem

AI is probabilistic.

Enterprise operations must be deterministic.

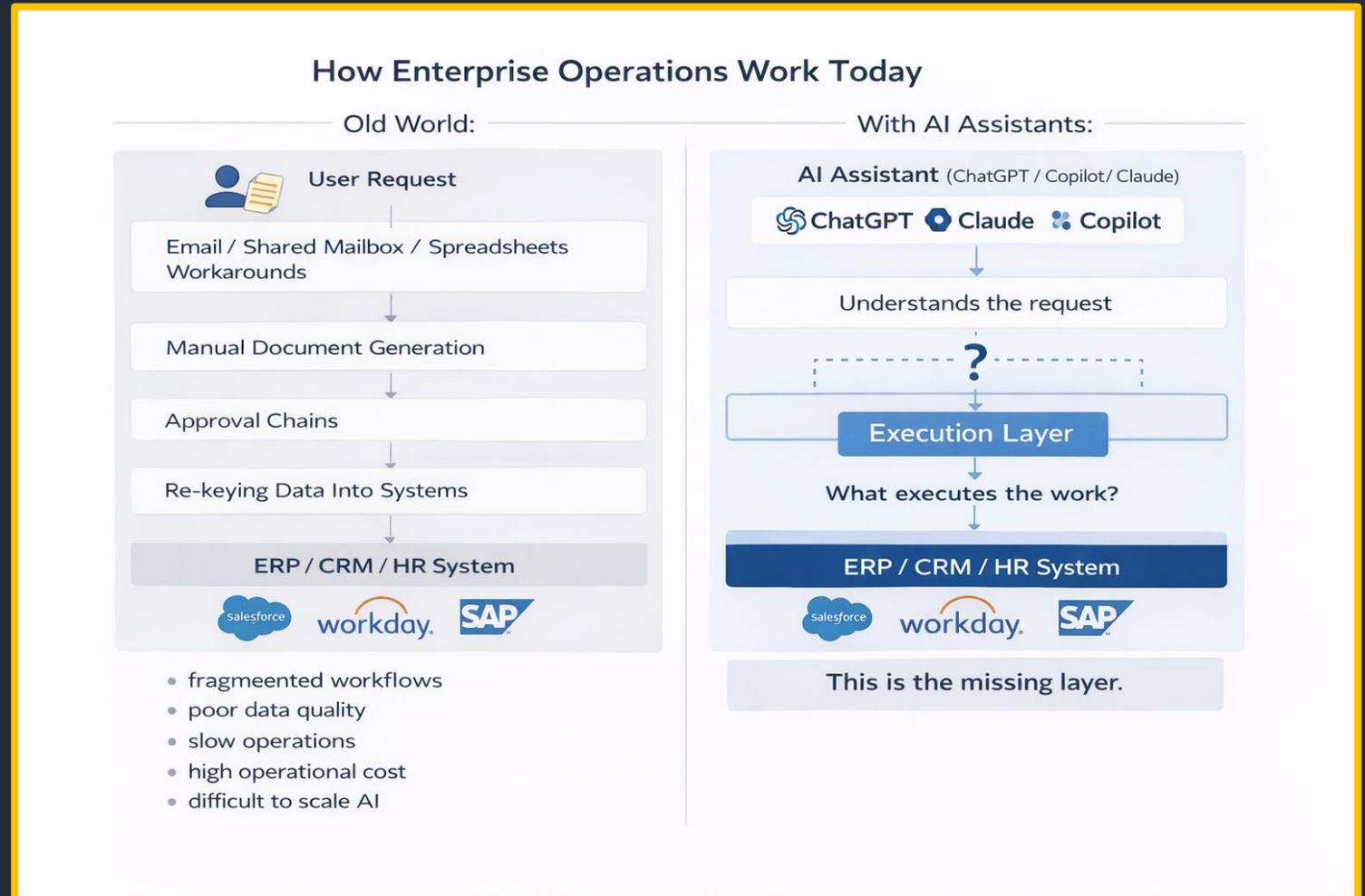
AI can understand intent/requests.

But operational work must still be:

- validated
- governed
- executed reliably across systems

Execution – the missing layer

Execution Layer Video
<https://kim.world/ai>



Kim is the Execution Layer

The Interaction Layer

AI assistants* interpret requests and interact with users

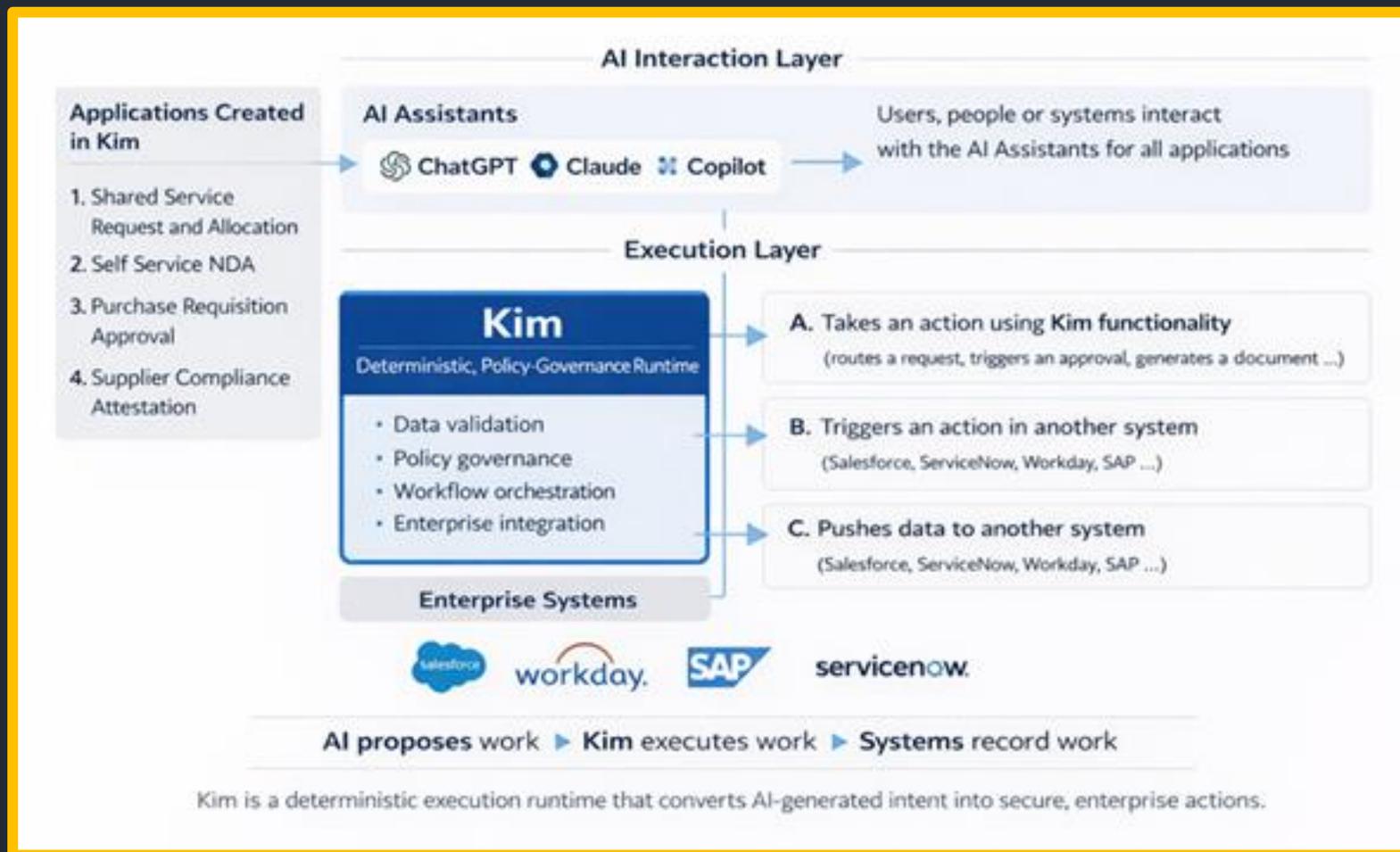
The Execution Layer

Kim converts those requests into deterministic workflows

The Enterprise Layer

Enterprise systems record the resulting transactions

*Kim is AI model agnostic



The execution gap in practice Without vs With an Execution Layer



Flow User → AI Agent → Enterprise Systems	Flow User → AI Agent → Kim Execution Layer → Enterprise Systems
What happens <ul style="list-style-type: none"> • AI captures request via chat/voice • Interprets intent (probabilistic) • Sends data directly to enterprise systems 	What happens: <ul style="list-style-type: none"> • AI captures request via chat/voice • Kim validates and structures data • Enforces business rules • Orchestrates workflow across systems • Maintains audit trail
Problems <ul style="list-style-type: none"> • Missing or inconsistent data • Invalid values / schema mismatch • No validation, governance or audit trail • Workflow breaks across systems • Errors require manual intervention 	
Outcome <ul style="list-style-type: none"> ✗ Process fails or becomes manual ✗ Data quality degrades ✗ Risk increases 	Outcome: <ul style="list-style-type: none"> ✓ Deterministic execution ✓ Clean, structured data ✓ Governed workflows ✓ Reliable cross-system operations

Operationalizing AI - At pace

Using Kim's no-code execution layer, organizations can operationalize many AI-driven workflows in hours or days rather than weeks or months.

Typical examples include:

- **Simple:** NDA/Letters automation — approximately 2-3 hours
- **Moderate:** Pricing discount approval workflow — approximately 1-2 days
- **Complex:** More complex operational workflows — typically 3-5 days

Kim provides one of the fastest and most cost-effective ways to operationalize and evolve AI agents across the enterprise at scale

Operationalizing AI - Safely



The data from AI agents flows directly into Kim, which then executes the operational process:

- validating and structuring **the data**
- **routing the task** to the appropriate individual, team, system, or Kim workflow
- **triggering an approvals process** in another system or Kim
- **generating one or multiple documents** in another system or Kim
- **populating data** in, and integrating with, an organization's core tech stack

Why business leaders like it



Operationalize AI quickly	No new tools for employees to learn	Eliminate manual operational work and rekeying
Reduce operational costs, enable leverage	Improve enterprise data quality	Scale AI safely across the organization
Designed for operational work between enterprise systems		

Kim – The Execution Layer for Enterprise AI

Why technical teams like it



API-first architecture	Works with any AI assistant	Integrates with enterprise systems
No system replacement required	Deterministic workflows with governance	Creates structured operational data
Fits inside the existing enterprise architecture		

Kim – The Execution Layer for Enterprise AI

The bottom line

AI REASONING
(Probabilistic)

ChatGPT | Copilot | Claude



EXECUTION LAYER
(Deterministic)

Kim Execution Runtime



SYSTEMS OF RECORD

ERP | CRM | HR | Finance

The emerging AI automation world

AI is **probabilistic**

Organizations require **deterministic outcomes**

Your **core systems** still run the business

AI doesn't transform **broken workflows**

It **amplifies them**

Kim is the **AI execution layer**



Contact and FAQs



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Execution Layer Video

<https://kim.world/ai>

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